



Automation Interface, Ltd.



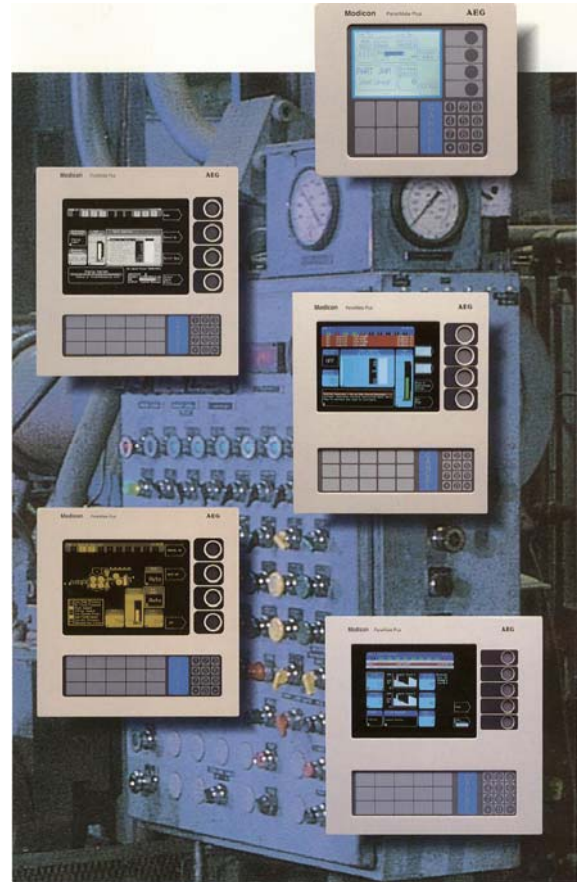
***Modicon PanelMate Plus
Operator Interface Solutions***

MODICON

PanelMate Plus

Support and Upgrade Program

Modicon was one of the pioneers in the Automation and Control marketplace. Many people credit them with actually inventing the Programmable Logic Controller and they were a leading supplier in that industry. In the late 1980's they recognized the need to add an effective operator interface solution to their product line. After an extensive search for the best operator interface available, they determined that the Eaton Cutler-Hammer PanelMate operator interface systems were the best fit for their needs. From 1990 through 2000, Modicon and Eaton Cutler-Hammer partnered to create the largest private label operator interface program to date. More than \$100,000,000 in Eaton Cutler-Hammer private labeled Operator Interface systems were sold by Modicon, World-wide.



In the late 1990's Modicon was being integrated into the Schneider Electric organization and the private label PanelMate Plus program was being phased out. Since nothing in the Schneider Electric product offering is a suitable replacement for the PanelMate Plus, Modicon customers looking for upgrades and service were left to find a solution on their own.

The President of Automation Interface, Ltd., Jim Thorp, was involved with the Modicon private label program from its inception. He led the Eaton Cutler-Hammer team responsible for developing and expanding the program and he worked closely with the Modicon sales team and many of Modicon's largest Operator Interface customers. This experience uniquely equips Automation Interface, Ltd. to be the best source for repair, upgrade, and support of Modicon PanelMate equipment.

In 2004, Jim Thorp worked with Eaton Cutler-Hammer to set up a high quality service solution for Modicon PanelMate Plus systems with Electrical South, the largest independent electronic repair company in North America

- The complete inventory of parts, drawings, and test procedures for Modicon PanelMate Plus systems were transferred from Eaton Cutler-Hammer to Electrical South.
- Eaton Cutler-Hammer no longer offers repair services for these systems (and Modicon never did repair these systems themselves) and now endorses Electrical South as their preferred repair source for Modicon PanelMate Plus equipment.



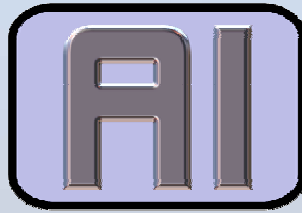
Automation Interface, Ltd is an authorized agent for Electrical South and offers their services to its clients.

New Eaton Cutler-Hammer PanelMate operator interface systems are excellent replacements for the Modicon PanelMate Plus systems. They are fully compatible and applications can be converted and easily reused in these new systems.

Summary

Automation Interface, Ltd. provides:

- Consulting to provide the upgrade and support program that best meets the customers' needs
- High quality, cost effective repair services for Modicon PanelMate Plus units through a factory endorsed relationship with Electrical South.
- Conversion of existing Modicon PanelMate Plus applications to work in the latest Eaton Cutler-Hammer PanelMate systems
- Automation Interface, Ltd. can provide replacement systems – including drop in replacements for existing systems at special pricing.
- Automation Interface can upgrade client applications to take advantage of the new capabilities available in the latest PanelMate equipment.
- Life cycle programs – we can provide all of these services in a program that ensures the maximum uptime of our clients installations.
- Other – let us know what you need.



Automation Interface, Ltd.

Company Background

Automation Interface, Ltd. specializes in the sales and integration of sophisticated Operator Interface equipment. Automation Interface, Ltd. was founded by Jim Thorp, a seasoned operator interface expert, with over twenty years of experience in key roles in the Operator Interface marketplace.

Automation Interface, Ltd. brings together other key personnel that each have more than fifteen years of experience in the systems engineering group of Eaton Cutler-Hammer 's Operator Interface business. This team provides the skill, experience, and resources of some of the best systems integration engineers in the country.

Automation Interface, Ltd. can provide operator interface systems installed in cabinets and/or control panels and can also provide the PLC and/or control system configurations required to provide effective integrated solutions for its customers.

Give Automation Interface, Ltd. an opportunity to exceed your expectations by providing you with the most effective Operator Interface Solutions available from any source.

Automation Interface, Ltd.

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